## **Specifications for the act!affinity process**

Target group	Organizations in the for-profit/non-profit sector
Industry sector	Independent of industry
Size	Independent of size
Challenge	Internal management of planning and implementation of strategic changes
Project sponsor (client)	Governance body/board of directors/top management
Process phases	<ul> <li>Phase 1: Strategic intent &amp; framework</li> <li>Phase 2: Strategy development (inventory, visions, goals, implementation strategies)</li> <li>Phase 3: Implementation phase</li> </ul>
Process approach	<ul> <li>Holistic: Planning and implementation</li> <li>Decentralized: Appointment of a work group from within the organization (project team)</li> <li>Visionary: Deriving goals from visions</li> </ul>
Process leadership	<ul> <li>Operational: Program manager</li> <li>Strategic: Project sponsor</li> </ul>
Go/no go decisions	A go/no go decision made by project sponsor before as well as after phase 2
Process committees	<ul> <li>Project sponsor, top management, operational management, program manager, project team</li> </ul>
Responsibilities of project sponsor	Determines (in coordination with top management) the performance targets of the change management process (intended strategy) and makes two go/no go decisions
Responsibilities of operational management	During the planning phase responsible for the daily business, always receives and gives any information, participates actively in the implementation phase, partners with project sponsor in go/no go decisions
Responsibilities of program manager	<ul> <li>Heads up project team, reports to project sponsor, stays in contact with top management, is responsible (optional) for implementation phase</li> </ul>
Qualifications of program manager	Staffed internally or externally, experience in top management positions, excellent communication skills, assertive
Tasks of project team	Self-reliant development of change strategies, sets up sub-work groups when necessary, manages (optional) implementation phase under the direction of the program manager
Qualifications of project team members	In-house decision-maker (stakeholder) whose area of responsibility is affected by the strategic change management process

**Table 1:** Specifications for the act!affinity process